



accruepartners

BUILDING PEOPLE, COMPANIES AND CAREERS

TAP INTO OUR TALENT

Why Consult a Professional Recruiting Firm?

Place an ad in the newspaper, conduct several interviews and then hire the best candidate – that’s all these is to recruiting, right? Wrong! Though newspaper advertisements may generate hundreds of resumes, they often yield little in return. The most talented candidates may be overlooked or as is more often the case, their resumes are not in the pile at all. That’s because the best candidates already have jobs.

How will you reach these “passive” and currently employed candidates? When will you find the time to screen all the resumes that come your way? What compensation must you offer to be competitive? How can you be sure your recruiting process is free from bias that could lead to legal action? If you can’t answer these questions then you may need to consult a professional recruiting firm.

A professional recruiting firm can help you hire top performers quickly and cost-effectively. Consider these advantages:

- Professional expertise. Recruiters are experts at every step of the hiring process, from identifying qualified job candidates to developing competitive compensation packages.
- Efficiency. Recruiters handle time-consuming tasks such as screening resumes, testing candidates, checking references and verifying resume information. This frees you to focus on business priorities.
- Speed. Recruiters can help you hire someone quickly. The best firms can react in less than 48 hours with three top candidates that meet very specific requirements including desired years of industry experience, specific software expertise and specialized certifications.
- Cost Efficiency. In most organizations the Human Resources department operates in a very lean fashion. HR professionals can maximize their time and resources by using professional recruiting firm to conduct extensive reference checks, screen candidates’ backgrounds and present only qualified candidates.
- Techno-savvy. Recruiters use the Internet and other sophisticated sourcing techniques to find the most qualified job candidates.
- Flexibility. A professional recruiting firm can help you meet seasonal staffing needs, fill temporary job placements or place candidates in temporary- to-hire positions.

If you are seeking a partner in the recruiting process we would be happy to help you. At AccruePartners, we select candidates from referrals not newspaper ads; this allows us to provide our clients with access to the best candidates on the Charlotte market.